

<b>Topic</b>	<b>PMI Manitoba Annual General Meeting</b>
<b>Date</b>	March 2, 2021
<b>Time</b>	12:00 - 1:00 pm
<b>Location</b>	Zoom – Virtual Meeting
<b>Facilitator</b>	Michael Hanna
<b>Secretary</b>	Rafael Vitorelli

#	Item
1.	<p>AGM was called to order at 12:00 p.m.</p> <p>Michael Hanna, PMI Manitoba President, welcomed all attendees to the Annual General Meeting.</p> <p>Mr. Hanna reviewed the agenda for the AGM and explained the rules of order that would apply.</p>
2.	<p><b>Motion to Accept the 2020 AGM minutes</b></p> <p>Mr. Hanna starts the motion.</p> <p>Motion approved by <b>Natalya Petrekin</b> to accept the 2020 AGM minutes (as posted on the website and distributed to the Membership in advance of the meeting) and seconded by <b>Peter Owoade</b>.</p> <p>All participants in favor/no objections. CARRIED.</p>
3.	<p><b>Operational Achievement</b></p> <p>Juan Saldivar, PMI Manitoba VP Operations, presents the Operational Achievement of the Manitoba chapter, including the monthly KPI. He states that the goal is to make PMI Manitoba a data-driven organization. Juan concludes by saying that the Board of Directors plans to invest the surplus reserve to add more value to the members.</p>
4.	<p><b>Member Service Achievements</b></p> <p>Leanne Edwards, VP Marketing, presents the Member Service Achievements. She says that, however, the overall membership numbers are lower than last year; PMI Manitoba</p>

	<p>has exceeded the value delivery to members during the pandemic, focusing on the virtual event, member engagement, outreach to the student group, and virtual professional development. Mrs. Edwards thanked all members &amp; partners for their continued support through the pandemic.</p> <p>Michael Hanna takes the floor to talk about Membership and emphasizes that if there is any problem with the membership auto renewal, members should let PMI Manitoba know. On a separate note, Mr. Hanna says that the number of certificate holders has gone up in the past few years.</p>
<p><b>5.</b></p>	<p><b>2020 Financial Auditor Presentation &amp; Annual Report</b></p> <p>Budget and Financial is presented by John Popowich from Lazer Grant, PMI Manitoba's external auditor. He points out that most companies in Manitoba have been impacted by COVID19. Therefore, comparing the previous year's budget to the current year will not add value, as this has been a unique year.</p> <p>John states that most of the nonprofit organizations did well this year compared to others. Although many PMI Manitoba events have been canceled and revenue has dropped, the operational fees have decreased exponentially.</p> <p>John says that there is no issue in carrying over surplus for next year.</p> <p>Mr. Hanna starts the motion to Approval the 2020 Budget and Annual Report.</p> <p>Motion approved by <b>Christa Ferreira</b> to accept the 2020 Budget and Annual Report (as posted on the website and distributed to the Membership in advance of the meeting) and seconded by <b>Connie Morrow</b>.</p>
<p><b>6.</b></p>	<p><b>Nomination of the 2021 Auditor</b></p> <p>Michael Hanna starts the motion to nominate Lazer Grant as the 2021 auditor. <b>Hanif A. Young</b> approves it, and the approval was seconded by <b>Peter Owade</b>.</p> <p>All participants were in favor/no objections.</p>

<p>7.</p>	<p><b>Acknowledgment of Outgoing Board of Directors</b></p> <p>Michael Hanna thanked the following outgoing board members for their contribution to the Chapter:</p> <ul style="list-style-type: none"> <li>• Jackson Bruno &lt;1 year, Resigned, Director at Large</li> <li>• Kim Baxter, 2 years, Membership</li> <li>• Jeff Grevstad, 2 years, Finance</li> <li>• Peter Owoade, 2 years, Networking Events</li> <li>• Leanne Edwards, 4 years,VP, Member Services</li> </ul> <p><b>PMI Manitoba President introduced the 2020-2021 Manitoba Chapter BOD to the Membership:</b></p> <ul style="list-style-type: none"> <li>• Debbie Radtke, Elected, Director at Large</li> <li>• Emmanuel O. Oladapo, Elected, Director at Large</li> <li>• Jonnathan Cruz, Elected, Director at Large</li> <li>• Natalya Tamu Petrekin, Elected, Director at Large</li> <li>• Peter Owoade, Elected, Director at Large</li> </ul>
<p>8.</p>	<p><b>Review of 2021 Board Plan</b></p> <p>Mr. Hanna provided an overview of the Planning and Governance for 2021, including the following items:</p> <ul style="list-style-type: none"> <li>● Understand our Membership and our market</li> <li>● New members campaign</li> <li>● Improve member retention rate by 10%</li> <li>● Member Engagement</li> <li>● Maintain sponsorship retention</li> <li>● KPI-driven initiatives</li> <li>● Continue to review and improve our financial processes</li> <li>● Recruit and retain volunteers</li> <li>● Continue Monthly Virtual Meetings</li> <li>● Consider networking events once is safe to do so</li> <li>● Outreach program to increase female participation</li> <li>● Business case for mobile digital offering</li> <li>● Increase google search presence (SEO/SEM)</li> </ul>

<b>9.</b>	<p><b>2021 Budget</b></p> <p>Mr. Hanna presents the budget for this year.</p> <p>Financials:</p> <ul style="list-style-type: none"> <li>● Revenue: \$146,856</li> <li>● Expenses: \$127,492</li> <li>● Profit/Loss: \$19,356</li> </ul>
<b>10.</b>	<p><b>Open Floor</b></p> <p>Mr. Hanna opened the floor to additional questions.</p>
<b>11.</b>	<p><b>Motion to Adjourn</b></p> <p>A motion was made by Mr. Hanna to adjourn the meeting at 1:00 p.m.</p> <p>All in favour / no objections.</p>